



## NOTICE OF TUMUT SALEYARD COMMITTEE MEETING

Notice is hereby given that a Tumut Saleyard Committee Meeting of Snowy Valleys Council will be held in the Riverina Room located on the 1st Floor of the Riverina Highlands Building, 76 Capper Street, Tumut on, **Monday, 13 March, 2017**, commencing at **5:30 PM**.

<b>Distribution: 11</b>	<b>Present:</b>	<b>Apology:</b>	<b>Absent:</b>
LRC Member – James Hayes			
Parks & Property Officer-Brad Beed			
Michael Neyland – SnowyWS			
Rob Stubbs - Agent			
Kerry Kell - Producer			
Anthony Day - Producer			
Neil Hartshorn - Resident			
Chris Annetts – Agent			
David McGruer - Producer			
<b>Information Only</b>			
Public			

### **Business**

1. Apologies
2. Confirmation of Minutes
3. Business arising from Minutes
4. Committee Reports
5. Correspondence
6. General Business

Kay Whitehead  
**Acting Interim General Manager**



## **TUMUT SALEYARD COMMITTEE MEETING – AGENDA**

Monday, 13 March, 2017, commencing at 5:30 PM.

### **APOLOGIES**

### **CONFIRMATION OF MINUTES OF PREVIOUS MEETING/S-**

. Saleyard Committee Meeting – 11/04/2016	3
. Saleyard Committee Meeting – 08/08/2016	4
. Resolutions from Ordinary Council Meetings	5

### **BUSINESS ARISING FROM MINUTES**

### **DECLARATIONS OF INTEREST AND REPORTABLE POLITICAL DONATIONS**

### **COMMITTEE REPORTS**

. Tumut Saleyard - Financial Report February 2017	6
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### **GENERAL BUSINESS**

### **NEXT MEETING**

The next meeting date is scheduled to be held Monday, 19 June 2017.

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**MEETING COMMENCEMENT:** Meeting was inquorate.

**PRESENT:**

<b>Participants:</b>	<b>Present:</b>	<b>Apology:</b>	<b>Absent:</b>
Clr J Hayes (Delegate)	✓		
Parks & Property Officer-Brad Beed	✓		
Rob Stubbs - Agent	✓		
Kerry Kell - Producer			✓
Harold Shore - Producer			✓
John Sheahan - Agent			✓
Anthony Day - Producer	✓		
Roger Webb - Carrier			✓
I Harris – Alternate Producer Representative			✓
Neil Hartshorn - Resident			✓
Charles Sealy – Alt. Resident			✓
Chris Annetts – Alt. Agent	✓		

**MEETING COMMENCEMENT:** Meeting was inquorate

**PRESENT:**

<b>Participants:</b>	<b>Present:</b>	<b>Apology:</b>	<b>Absent:</b>
Parks & Property Officer-Brad Beed	✓		
Rob Stubbs - Agent	✓		
Kerry Kell - Producer	✓		
Harold Shore - Producer	✓		
Anthony Day - Producer			✓
Roger Webb - Carrier			✓
I Harris – Alternate Producer Representative			✓
Neil Hartshorn - Resident	✓		
Charles Sealy – Alt. Resident			✓
Chris Annetts – Alt. Agent	✓		

*RESOLUTIONS FROM ORDINARY COUNCIL MEETING HELD  
THURSDAY, 24 NOVEMBER 2016*

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**RESOLVED:**

That Council:

1. Engage a suitable qualified consultant to undertake a review of the operations of the Tumut Saleyard.
2. Allocate a budget of \$20,000 for the operations review and incidental costs to be funded 50% by the Saleyard Reserve and 50% by the General Fund.
3. Extend the Agstock, Elders, and GJ Hulm Saleyard Licence Agreements for 12 months.

Paul Sullivan

*RESOLUTIONS FROM ORDINARY COUNCIL MEETING HELD  
THURSDAY, 23 FEBRUARY, 2017*

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**RESOLVED:**

That Council accept applications for membership to the Saleyard Committee from:

Robert Stubbs (Agent)  
Christopher Annetts (Agent)  
David McGruer (Producer)  
Kerry Kell (Producer)  
Neil Hartshorn (Resident Rep.)  
Tony Day (Producer)

Paul Sullivan

**REPORT NUMBER:** SAL1  
**SUBJECT:** Tumut Saleyard - Financial Report February 2017  
 (.)  
**REPORT AUTHOR:** Brad Beed  
**RESPONSIBLE MANAGER:** Matthew Christensen

**PURPOSE OF REPORT:** To present a Financial Report and Cattle Throughput for Tumut Saleyard.

**KEY ISSUES**

1. Cattle Throughput
2. Operating Budget

**CATTLE THROUGHPUT**

Month	2011/12		2012/13		2013/14		2014/15		2015/16		2016/17	
	Other	Sale	Other	Sale	Other	Other	Sale	Other	Sale	Other	Sale	Other
July	422	0	472	154	125	54	141	20	603	81	0	0
August	671	1,452	430	1,211	447	1,465	615	1,688	88	1,474	0	1,305
September	746	1,154	253	402	292		579	37	174	22	0	0
October	887	0	348	35	356	35	490	28	491	20	0	0
November	860	0	478	45	594	20	219	53	509	46	0	0
December	463	72	232	0	483	223	253	8	360	345	0	0
January	685	0	612	232	577	50	1,076	17	343	69	0	0
February	456	0	833	371	551	13	905	15	434	27		
March	432		395	61	172	110	509	33	138	11		
April	246	1,338	492	884	296	2,548	523	2,230	423	1,563		
May	571	1,209	561	14	667	808	682	30	427	11		
June	635	0	254	24	523	0	405	0	152	0		
<b>Sub-Total</b>	7,074	5,225	5,360	3,433	5,083	5,326	6,397	4,159	4,142	3,669	0	1,305
<b>Total</b>	<b>12,299</b>		<b>8,793</b>		<b>10,409</b>		<b>10,556</b>		<b>7,811</b>		<b>1,305</b>	

**REVENUE AND EXPENDITURE 2016/17**

Saleyards Financial Year Ending 2016/17 - YTD				
Description	Revenue		Expenditure	
	Actuals	Budget	Actuals	Budget
Fees	6,178	42,069		
Transfer From Reserve				
Salaries & Wages			0	4,000
Travel			0	200

<b>Saleyards Financial Year Ending 2016/17 - YTD</b>				
	<b>Revenue</b>		<b>Expenditure</b>	
<b>Description</b>	<b>Actuals</b>	<b>Budget</b>	<b>Actuals</b>	<b>Budget</b>
Security			0	0
Electricity			749	2,500
Insurance			659	830
Memberships			530	0
Overheads			0	2,683.00
Internal Charges - Rates			5,652	9,300
Transfer To Reserve			3,405	12,556
Maintenance			0	10,000
IT			182	0
<b>TOTALS</b>	<b>6,178</b>	<b>42,069</b>	<b>11,177</b>	<b>42,069</b>

<b>Saleyards Financial Year Ending 2015/16</b>				
	<b>Revenue</b>		<b>Expenditure</b>	
<b>Description</b>	<b>Actuals</b>	<b>Budget</b>	<b>Actuals</b>	<b>Budget</b>
Fees	38,583.00	41,269.00		
Transfer From Reserve	0	0		
Salaries & Wages			3,517.00	4,000.00
Travel			-	200.00
Security			284.00	-
Electricity			1,909.71	2,500.00
Insurance			744.47	830.00
Memberships			500.00	-
Overheads			509.23	2,683.00
Internal Charges - Rates			6,456.78	9,300.00
Transfer To Reserve			-	11,756.00
Maintenance			15,250.00	10,000.00
IT			436.00	-
<b>TOTALS</b>	<b>38,583.00</b>	<b>41,269.00</b>	<b>29,606.25</b>	<b>41,269.00</b>

**COMMENTS**

- Throughput numbers are the lowest in more than 20 years at 1,305 from one store sale.
- As a result of low throughput Revenue is significantly down and despite expenditure being extremely low the yards are forecast for a deficit at the end of the financial year.
- Saleyard Reserve is \$37,559.

**RECOMMENDATION**

**That the Saleyards Committee note the Saleyards operating expenditure and cattle throughput figures.**